



Otsego County Health Facilities Corporation

County Office Building
197 Main Street
Cooperstown, New York 13326-1129
Telephone: (607) 547-4208
Fax: (607) 547-7572

To: All Interested Parties

From: Katherine Stuligross, Chair, Otsego County Health Facilities Corporation

Date: July 31, 2013

Re: Potential Sale of Otsego Manor Nursing Home and County Long Term Home Health Care Program

The Otsego County Health Facilities Corporation hereby solicits proposals to purchase Otsego Manor—the Otsego County Nursing Home—and/or the County Long Term Home Health Care Program (LTHHCP). Otsego Manor is a 174-bed skilled nursing facility located just outside the village of Cooperstown, NY. The LTHHCP is located in the Otsego Manor facility, and has the capacity to provide in-home services to up to 100 persons at a time.

These entities all have long, honored traditions of serving the residents of Otsego County and the surrounding region. However, the County Board of Representatives wishes to explore options in the private sector (not-for-profit or for-profit) that will continue to offer high-quality services at reduced costs to County taxpayers. As such, it has created the Otsego County Health Facilities Corporation to act on its behalf to undertake the sale of the Manor and the LTHHCP. This Request for Proposals process is being coordinated by RFP Coordinator Dr. Donald Pryor, Director of Human Services Analysis at the Center for Governmental Research (CGR). All inquiries and questions should be directed to Dr. Pryor as per the instructions included in the attached RFP specifications.

Please review the enclosed materials carefully to determine whether expanding your business in Otsego County would be advantageous to you and to residents of this region. Thank you for your consideration, and we look forward to learning of your interest in submitting a proposal.